

Global consistency, local impact: How Körber delivers seamless secondary packaging solutions worldwide

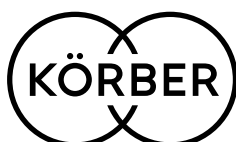


In the highly regulated pharmaceutical industry, secondary packaging plays a critical role in ensuring product integrity, patient safety and operational efficiency. Körber understands the unique challenges pharmaceutical companies face, especially those operating globally. That's why we offer a comprehensive global service that is designed to deliver consistent, high-quality pharmaceutical secondary packaging, labels and leaflets. Our packaging capabilities – from packaging engineering to innovative solutions like anti-counterfeiting technologies and our commitment to industry-leading certifications to packaging erection – meet the industry's most demanding requirements.

Addressing your packaging needs – from clinical trials to commercialization

We understand that every stage of the pharmaceutical lifecycle presents unique packaging challenges. From safeguarding the integrity of your medications during clinical trials with packaging that prioritizes both product protection and process efficiency, to streamlining your commercial packaging lines with seamlessly integrated machines and materials, we are your partners at every step.

While in-house topload systems are beneficial for consistently high production outputs, we offer a comprehensive topload service as the perfect alternative. This service reliably and efficiently sets up topload packages, suitable for everything from small clinical trial samples and new product launches to large-scale medication packaging, which you can then fill later on. Choose between two Dividella NeoTOP machines – semi-automatic or fully automated – offering



consistently high quality and customized solutions. This cost-effective service caters to all production runs, flexibly covering production peaks and short-term product launches, with enhanced functionalities like overlid application and additional lid panel gluing.

With our comprehensive approach we recognize the complexity of your operations and the importance of viewing every component as part of a larger, interconnected system. Our ecosystem distinguishes itself as a holistic platform that brings together advanced hardware, cutting-edge software, and unparalleled pharma expertise. And when time to market is critical, our unique packaging erecting service, available in manual, semi-automated, and automated formats, provides the flexibility and efficiency you need to meet launch deadlines without compromising quality.

Overcoming challenges by delivering standardization

Many of our customers face the challenge of managing numerous packaging formats across their product lines. We help to streamline your operations and improve efficiency by standardizing packaging. We work with you to reduce the number of carton formats, often from 40 or more down to a manageable 4–5 standardized sizes, while still accommodating product variations through flexible partitions and customized inserts. This approach not only results in cost reductions but also streamlines production, minimizes waste, optimizes logistics and allows for visual differentiation through branding and labeling, ensuring product-specific requirements are met without sacrificing efficiency.



Global consistency with a local touch

Operating on a global scale requires a packaging partner who can keep up with the associated speed, volume, and ever-changing nature.

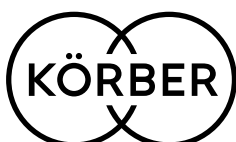
“We are constantly pushing the boundaries of pharmaceutical packaging, exploring new technologies and sustainable materials to deliver solutions that meet the evolving needs of the industry. Our goal is to empower our customers to deliver life-changing medications with confidence.”



Joachim Hoeltz
CEO Packing Materials,
Körber Business Area Pharma

At a glance

Challenges	Solution	Benefits
<ul style="list-style-type: none"> Ensuring consistent packaging quality & compliance across global operations Optimizing packaging line efficiency & productivity Meeting sustainability goals without compromising performance or cost-effectiveness Balancing time-to-market with packaging quality, especially for new product launches Managing complex global supply chain for packaging materials Keeping pace with evolving industry regulations & technological advancements 	<ul style="list-style-type: none"> Körber’s comprehensive global service combines global consistency with local expertise Offering a single source for high-quality packaging materials, machinery and support 	<ul style="list-style-type: none"> Consistent, high-quality packaging that meets global regulatory requirements Streamlined operations & increased OEE Reduced lead times & optimized logistics for packaging materials Access to innovative & sustainable packaging solutions Support for clinical trials through commercialization, including a unique erected carton service Proactive customer service & expert guidance throughout packaging journey



But our reach goes beyond manufacturing. Our three global innovation centers collaborate seamlessly to develop and implement cutting-edge packaging solutions, guaranteeing you are always at the forefront of industry advancements. And with identical production machines and GMP-validated processes across all our facilities, you and subsequently your consumers can be confident in receiving the same exceptional quality and performance, every time, everywhere

Building a more sustainable future – one innovation at a time

We understand that sustainability is essential. That's why we have made it an integral part of everything we do. From prioritizing eco-friendly monomaterials with a high recycling rate to optimizing packaging designs for minimal waste, we are constantly seeking ways to reduce our environmental footprint.

Our commitment goes beyond our own operations. We collaborate with suppliers who share our dedication to responsible manufacturing, ensuring that sustainability is a shared priority throughout the entire supply chain. And we never stop exploring new ways to enhance our packaging solutions and drive the industry forward. We are actively in research and development across key areas such as digitalization, automation and sustainability that will shape the future of pharmaceutical packaging.



Why you should choose us

We understand pharmaceutical packaging, we have specialized in it. Our deep expertise in both packaging development and machinery ensures that our solutions not only meet but exceed the industry's stringent regulatory demands and performance expectations.

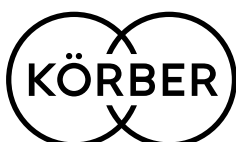
“With Körber, you benefit from a global service that ensures consistency and quality, no matter where your products are headed. Our production facilities in Europe and North America are strategically situated to offer local access to premium packaging materials, thereby reducing lead times and streamlining supply chains while ensuring consistently high-quality products.”



Tim Moreton
CEO Packing Materials LLC,
Körber Business Area Pharma

We are committed to the highest GMP standards, delivering exceptional product quality (Right First Time > 99.8%) for packaging solutions that are consistent, reliable and compliant. And with a delivery performance rate of over 98% OTIF (On Time in Full), we keep your supply chain running smoothly.

Our single-source approach to packaging machinery and materials simplifies installation and validation, guaranteeing maximum OEE (Overall Equipment Efficiency) from day one. And our proactive customer service team is always there for you to provide personalized attention, quick responses and expert guidance throughout your entire packaging journey.



More than a supplier, a partner in packaging success

At Körber, we see ourselves as more than just a packaging supplier – we are your partner in achieving packaging excellence. With our global service, Körber provides pharmaceutical companies with a comprehensive solution for their packaging needs. By combining global consistency, local expertise, a commitment to innovation and dedication to sustainability, we empower you to streamline your operations, enhance efficiency and meet the evolving demands of the global market.

About Körber

We are Körber – an international technology group with more than 13,000 employees at over 100 locations worldwide and a common goal: We turn entrepreneurial thinking into customer success and shape the technological change. In the Business Areas Digital, Pharma, Supply Chain, and Technologies, we offer products, solutions and services that inspire. We act fast to customer needs, we execute ideas seamlessly, and with our innovations we create added value for our customers. In doing so, we are increasingly building on ecosystems that solve the challenges of today and tomorrow. Körber AG is the holding company of the Körber Group.

Delivering the difference in pharma

At Business Area Pharma, we deliver the difference along the entire pharmaceutical value chain by offering a unique portfolio of integrated solutions. Based on in-depth experience spanning consulting, inspection, transport systems, packaging machines and materials, track and trace and software, we understand the challenges in pharmaceutical processes and regulation that our customers face day to day, from the beginning to the end of their production. For them, we deliver the difference to unlock the potential of global pharmaceutical and biotech manufacturing.

Contact us today

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Delivering the difference in pharma

As your personal partner and expert for the pharmaceutical industry, we support you in all matters relating to sustainable packaging solutions - from design to implementation in your production.

- Development of a solution tailored to your products and needs
- Advice, planning and further development of the packaging design along your entire value chain
- Supply of sustainable packaging solutions in accordance with GMP specifications for greater safety and improved patient compliance
- Unlock your potential and receive support from over 3,000 pharmaceutical experts at 100 locations worldwide

Industry sector
Pharma & Biotech

Production sites
Allschwil, Switzerland
Ejpvovice, Czech Republic
Camden (NJ) & Apex (NC), USA

